Dear Friends,

The Lighthouse of Broward is proud to share our Annual Impact Statement for the last fiscal year ending June 30, 2018. A year focused on Growing, Learning, Sharing and Leading.

This year marks the Lighthouse of Broward reaching the next level of success, as we continue our mission to provide specialized rehabilitation, life skills training, and employment opportunities that enhance the independence, productivity, and dignity of children and adults who are blind or visually impaired.

We are very proud of our accomplishments and achievements. As we look to the future, our vision continues to build on our energy and our passion for creating a fuller, more enriched life style model for those individuals who require Vision Rehabilitation.

Attaining our goals requires superior performance and continued improvement in every area and at every level of the organization. This “Quest for Excellence of Service” requires hiring, developing and retaining a diverse workforce of the highest caliber. We are well on our way to realizing this vision but there is more we must do to fully achieve it. In essence, we would like to become the Ivy League Support Network for the visually impaired.

Our hope is that our focus on services allows us to WOW our clients, our Board of Directors, our employees, and our community. It is very important that we make Lighthouse of Broward feel like a family because that is the feeling we are trying to create for people we are caring for.

Thanks to the contributions of our generous donors, corporate partners, and our selfless volunteers.

Ellyn Drotzer
ELLYN DROTZER, MSW LCSW 
CEO

Aaron See
AARON SEE 
PRESIDENT, BOARD OF DIRECTORS

Working Solutions
Program Clients at a Local Job Fair

Vital Living Program
Client Learning Assistive Technology

Early Intervention
Program Client during Beeping Egg-hunt
### LHOB SERVICES

<table>
<thead>
<tr>
<th>Program</th>
<th>Number of People Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vital Living (Adult basic Vision Rehabilitation)</td>
<td>338</td>
</tr>
<tr>
<td>Working Solutions (Adults with Return to Work Goals)</td>
<td>151</td>
</tr>
<tr>
<td>Bright Beginnings (Birth through Age 5)</td>
<td>37</td>
</tr>
<tr>
<td>David and Jean Colker KIDS Program (6 – 12)</td>
<td>56</td>
</tr>
<tr>
<td>TeenLIFE (13- 21)</td>
<td>41</td>
</tr>
<tr>
<td><strong>Total New Clients, Unduplicated</strong></td>
<td><strong>623</strong></td>
</tr>
<tr>
<td>NSU Low Vision Clinic</td>
<td>254</td>
</tr>
<tr>
<td>Florida Vision Technologies Store</td>
<td>509</td>
</tr>
<tr>
<td>Lifetime Learners (Graduates of Vital Living Program)</td>
<td>1070</td>
</tr>
<tr>
<td><strong>Total Served, Duplicated</strong></td>
<td><strong>2456</strong></td>
</tr>
</tbody>
</table>

**Regular Volunteers**

- **33** individuals
- **2105** hours value
- **$51,972.45**

### 2018 Financials

**Expenses - $2,006,957**

- Vital Living: $1,100,285
- Working Solutions: $284,328
- Bright Beginnings: $159,165
- David and Jean Colker KIDS Program: $188,497
- TeenLIFE: $274,682

**Support & Revenue - $1,885,036**

- Contract Revenue: $1,147,638
- Grants & Contributions: $158,824
- Fundraising Events: $352,517
- Program Income: $181,655

Full independent auditor report at [http://www.lhob.org/donate](http://www.lhob.org/donate)

### IMPACT INDICATORS

**Vital Living Clients**

**Q:** Are you feeling in greater control and more confident in your abilities to maintain your current living situation as a result of the services you received?

**A:** Yes 97%

**Q:** Were you involved in the development of your plan?

**A:** Yes 98%

**Q:** Were services provided at a pace that met your needs?

**A:** Yes 96%

### IMPACT INDICATORS

**Parents/Guardians of Bright Beginnings Clients**

**Q:** Are you feeling in greater control and more confident in your abilities to support your child and help your child learn in your current living situation as a result of the services you received?

**A:** Yes 100%

**Q:** Were you involved in the development of your child’s plan?

**A:** Yes 100%

**Q:** Were services provided at a pace that met your child and family’s needs?

**A:** Yes 100%
IMPACT INDICATORS

TeenLIFE Clients

Q: Were you involved in the choice of services that were provided by the contractor?
A: Yes 100%

Q: Were services provided at a pace that met your needs and your family’s needs?
A: Yes 100%

Q: Do you feel that the services provided addressed the areas most needed?
A: Yes 100%

Q: Do you feel that this program is providing skills for success in college or work?
A: Yes 100%

Q: Do you feel that enough work-based learning experiences were provided?
A: Yes 100%

IMPACT INDICATORS

Working Solutions Clients

Q: Do you feel you are in greater control and more confident in your ability to maintain, retain, or regain gainful employment or other academic/training goals?
A: Yes 97%

Q: Were you involved in the development and implementation of your Rehabilitation Program?
A: Yes 98%

Q: Were services provided at a pace that met your needs?
A: Yes 98%

Q: Do you feel that the services provided were in direct relation to the targeted skills identified in your Division of Blind Services plan?
A: Yes 100%

Q: Do you feel that you have made progress towards your preparation for employment or other academic/training goals?
A: Yes 98%

Our Mission
To provide specialized rehabilitation, life skills training, and employment opportunities that enhance the independence, productivity, and dignity of children and adults who are blind or visually impaired.

Lighthouse of Broward
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